

PADMANAABAN K R

Phone: +91-9994132595

Email: padmanaabankr71@gmail.com

Summary:

Enterprising and hardworking, with advanced skills in purchasing, manufacturing, sales and teaching/training with 7 years of experience in a variety of industries.

1. **Manufacturing:**

- Expert knowledge in Injection Molding Machines and Die Casting Machines
- Material planning, requisitioning and receiving
- Production planning

2. **Sales:**

- Making cold calls to potential clients
- Preparing Quotations and tenders
- Maintain customer relationship
- Processing Sales Orders

3. **Purchasing:**

- Create and submit material requisitions
- Obtain supplier quotes
- Negotiate with suppliers
- Create and process Purchase Orders

4. **Training:**

- Plan and coordinate training sessions with external trainers
- Act as trainer to provide training to students.

Certificates and Courses Attended:

- Business English Certification (BEC) preliminary grade I
- Workshop on "**New approaches in welding engineering**"
- Workshop on "**Six Sigma**"
- Workshop on "**Genetic Algorithm and Fuzzy logic**"
- In-plant training in "**Tamilnadu Newsprint & Papers Limited**"

Professional Experience:

1. **Tata Consultancy Services Ltd, Chennai** as Assistant System Engineer (ASE) from Dec 6,2012 to Apr 30,2014.
 - Trained in Unix platform during my ILP.
 - Worked as a team member of Banking and Financial services L&D team (Internal team). My role in the team was to book conference halls and to co- ordinate various training sessions for the associates.
2. Worked as a lecturer in **Apollo Polytechnic College, Chennai** from 2nd June 2014 to 25th March 2016.
 - Handled Engineering graphics I & II and Basic workshop for 1st year polytechnic students.
 - Disciplinary in-charge for the 1st year polytechnic students.
3. Worked as a NEEM Trainee in **TVS Upasana Engineering Ltd, Chennai** from 29th October 2018 to 4th May 2019.
 - Initially worked as **PPC** executive in the production department responsible to create delivery challan, service DA, and purchase requisition to various vendors using **SAP**
 - Worked in **Purchase** department responsible to create purchase orders using **SAP** and coordinated with various vendors to serve the company requirements.
 - Also responsible for inwarding of raw materials to feed requirements of various user departments.
 - Process **Goods Receipt Notice** once the material was inwarded into the factory.
4. Worked as **Sales Engineer** in **Winston Industries India Pvt Ltd, Chennai** from 6th May 2019 to 30th September'2020.
 - Only Sales Engineer deputed for whole of Chennai region, dealing with nearly 50 clients.
 - Handling sales of **Quick Mold / Die Change System (QMCS / QDCS)** for Injection Molding Machines and Die Casting Machines. Also dealing with **Hot runner systems** for the Injection Molding Machines.

- All client leads were generated by my individual efforts, frequently meeting customers to study the market, to know their requirements, and to obtain order.
 - In charge of preparing quotation to clients.
5. Working as a **Sales Engineer** in **GALAXY MARKETING**, Coimbatore from 1st Oct'2020.
- **GALAXY MARKETING** is the exclusive dealer of the well-known Indian brand called **HARDCASTLE PETROFER** for Coimbatore who are the manufacturer of industrial lubricants.

Educational Qualifications:

Course	School / College	Board / University	Percentage / Score
10th	TNPL Matric Higher Secondary School Kagithapuram	State Board	81.83%
12th	TNPL Matric Higher Secondary School Kagithapuram	Matriculation	79.63%
B.E. (Mechanical)	M.Kumarasamy College of Engineering Karur	Anna University, Chennai	8.38 / 10
M.E. (Manufacturing Engineering)	SSN College of Engineering Chennai	Anna University, Chennai	7.69 / 10

Post-Graduation Project:

- **ROLL BONDING OF ALUMINIUM 7075 AND COPPER** : Aluminium alloy 7075 is clad over copper due to the excessive plastic deformation. Roll bonding is a solid-state bonding technique of joining similar or dissimilar materials, where a pair of metal strips or plates will be fed between two flat rolls. Under the action of the normal pressure the material gets plastically deformed and bonded successfully.

Strengths and Achievements:

- Easily approachable nature
- Ability to work within a team and take up responsibility when needed
- Eagerness to learn new technologies
- Proven ability to efficiently and precisely solve any problem at hand

Personal Details:

Name : K R Padmanaaban

Father's Name : Mr P R S Ramesh

Mother's Name : Mrs B Vijayalakshmi Ramesh

Date of birth / Age : 29thMay 1991 / 30 years

Languages Known : Tamil & English

Hobbies: Physical exercises to stay physically & mentally fit

Listening to speeches of various speakers

Areas of Interest : R&D, Sales and Marketing

Permanent Address : 27/2 , "Shri Anandha Nilayam", Agraharam,
Nanjai Pugalur Post, Karur-639 113.

Place: Karur

(K R PADMANAABAN)

Date :